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Southern African Bus Operators Association

## **ANNUAL REPORT**

29 AUGUST 2023

**PROF. JACKIE WALTERS** 

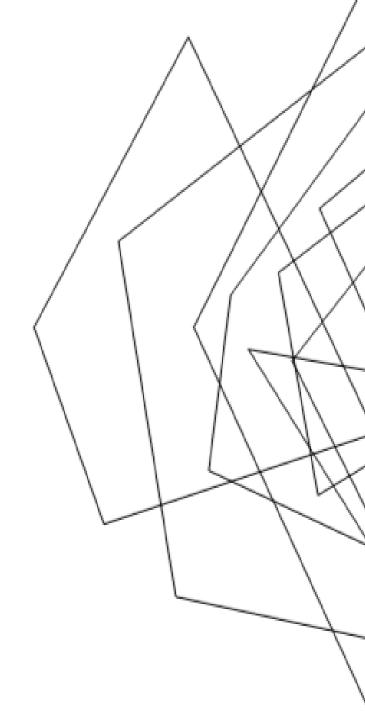
voice of the bus & coach industry



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### FOREWARD

It has been a challenging year for the industry with increased costs and under recoveries, horrific accidents and malicious damage to buses due to rampant violence.

As the voice of the bus and coach industry, the Association strives to lobby and speak on your behalf on matters that collectively affect members and the industry. Various engagements have been held with the different stakeholders and government departments.

The 2022/2023 activities of the Association and financial results are presented as follows:





BAZIL GOVENDER EXECUTIVE MANAGER RESIGNED APRIL 2023









PRECIOUS SEOBI



SHARMINI NAIDOO INTERIM EXECUTIVE MANAGER APPOINTED 24 APRIL 2023



PROJ JACKIE WALTERS STRATEGIC ADVISOR

RIKA VAN EEDEN ACCOUNTS

### SABOA EXECUTIVE COMMMITEE

EXCO members were appointed in 2021 and are currently serving a 4-year term until 2025

#### **Category A members:**

- Mr Suveer Maharaj
- Ms Imogene Mncwango (Vice)
- Mr Nazeem Dollie
- Mr Eric Motshwane

#### **Category B members:**

- Mr Terry Murugan (President)
- Mr Francois Meyer
- Mr Thys Heyns
- Ms Matlaka Motloung

- Maphumulo Mail Service
- Gauteng Women in Transport
- Overland Tours
- Sesitho Transport

- South Coast Bus Services
- Golden Arrow Bus Services
- PUTCO
- Ipelegeng Transport Trust

Terry Murugan President



Imogene Mncwango Vice President

## SABOA COUNCIL MEMBERS



#### Category A (14) Members:

- Mr Suveer Maharaj
- Mr Nazeem Dollie
- Mr Eric Motshwane
- Mr Victor Baepane
- Ms Imogene Mncwango

#### Category B (8)

- Mr Terry Murugan
- Mr Francois Meyer
- Mr Chabeli Ramathe

#### Associate (1)

- Ms Katherine Bell

- Mr Noluyolo Dlomo
- Mr Noluyolo Dlomo
- Mr Shani Ramcharan
- Mr Mxolisi Pakade
- Mr Elias Chongo

- Mr Clifford Bailey
- Mr Khotso Motshoeneng
- Mr Selaelo Macdonald Kgare
- Mr Daniel Sambo

- Ms Matlakala Motloung
- Mr Thys Heyns
- Mr Patrick Malabela

- Mr Vidhor Mangaroo
- Mr Nickus Robbertse



## SUB COMMITTEES



#### **OPERATIONS COMMITTEE**

- Braam de Jong (Chairman)
- Issues Discussed:
  - Violence Avoidance Strategy
  - AFC/ABT
  - AARTO
  - BRT update
  - CoT negotiations
  - Covid Relied Grants
  - SABOA Engagements with NDoT
  - Typical Adjustment Document
  - Focus Magazine
  - Gauteng Negotiated Contracts
  - National Land Amendment Bill
  - Economic Regulation of Transport Bill
  - National Road Transport Amendment Bill
  - Extension of Operating Licences
  - Provincial Public Transport Environments
  - SABOA Structures

### ASSOCIATE COMMITTEE

 Combined with Automechanika site visit and conference presentation

#### PEC (Regional) COMMITTEES

#### **NEW COMMITTEES**

- SMME
- Membership
- Policy and Procedure
- Training

### **TECHNICAL COMMITEE**

- Gideon Neethling (Chairman)
- Issues Discussed:
  - Double Payment Fees
  - Safer Vehicle Project 2025
  - Gauteng Provincial Tender
  - Surveys
  - NRCS
  - Potential Conversion of diesel bus to Electric bus
  - Illegal Fitment Centres
  - Issue of Emergency Hatches
  - RTMS
  - AARTO
  - SABOA Conference & Dinner
  - SABOA Structures



### **POST YEAR END EVENTS & MEETINGS - 2023**



### FINANCIALS MAR 2022 - FEB 2023



- The 2022/2023 financials were independently reviewed by Mr by Louis Crafford CA(SA) and approved by both EXCO and Council.
- The annual financial statements were fairly presented and were compiled in terms of IFRS and the Comp Act.
- A Surplus of R1 178 034 was achieved compared to prior year of R643 326.
- Total Revenue of R5 106 468 was generated (2021: R4 729 913) representing a 7.96% increase compared to the previous year mainly due to membership fees and other income.
- Total expenses of R3 928 434 was incurred (2021: R4 086 587) representing a decrease of 3.87% compared to the previous year as a result of cost savings measures
- Special Thanks to Indwe Risk Services for leasing the office "at cost"
- The financials include a commitment from PUTCO to honour outstanding membership fees
- Cash balances remained positive for the year R1 088 163 (2021: R1 076 327)

### **MEMBERSHIP STATISTICS**

MEMBERS STATISTICS:								
	<u>01.03.22</u>	<u>T0</u>	<u>28.02.23</u>	-	<u>01.03.23</u>	<u>TO</u>	<u>31.07.23</u>	
	NEW	RENEWED	<u>NON</u> RENEWED	-	NEW	RENEWED	<u>NON</u> RENEWED	
ASSOCIATES	0	23	8	31	1	18	12	2 31
SMME ASSOCIATES	5	8	2	15	5	4	5	5 14
	5	31	10	46	6	22	17	7 45
PRINCIPALS								
<u>CAT A</u>								
P10	6	124	229	359	8	116	235	
P20	2	18	18	38	1	15	16	5 32
	8	142	247	397	9	131	251	L 391
<u>САТ В</u>								
P31+	1	19	10	30	1	20	13	
	1	19	10	30	1	20	13	3 34
TOTAL PRINCIPALS	9	161	257	427	10	151	264	425
TOTAL ASSOCIATES	5	31	10	46	6	22	17	<b>7</b> 45
 TOTAL MEMBERS	14	192	267	473	<u>16</u>	173	281	L <u>470</u>





- The SABOA Insurance Scheme is an additional source of Income for the Association
- Growth in the scheme has been slow due to market challenges. industry.
- Commissions declined by 31% compared to the previous year
- Ibility Underwriting Managers continues as the insurer
- Indwe Risk Services was the preferred broker
- Indwe Risk Services have sold their commercial book to Simah (Pty) Ltd
- All Indwe Services Obligations have been ceded to Simah
- The insurance industry is facing one of the greatest challenges in history
- Covid, Floods, Insurrection, High inflation rates and Political instability have left Insurers adopting a harsh attitude towards premium and claims.

### SABOA LEGAL MATTERS

- Case 2021/51091 between SABOA and BIRF and PUTCO against the Department of Transport
- This was In respect of GPDRT Tender no DRT 35/11/2019 for subsidised contracted road- based passenger transport services in Gauteng
- Judgement was handed down electronically in March 2023 and the Department of Transport was interdicted from taking any further steps
- The counter claim of the Department of Transport was dismissed
- The judge did not make a ruling on the HOA
- The ruling was awarded with costs for the two applicants and the counter claim was dismissed
- The total cost of R1.6m was apportioned between the affected SABOA members
- A portion of the monies have been recovered from the Department of Transport and the attorneys will now proceed with the execution process against the Gauteng Department of Transport for their portion of the cost



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### SABOA STRATEGY SESSION

- Two-day bus and coach industry strategy workshop at the Lakes Hotel and Conference Centre, Benoni in Feb 2023
- Meeting attended by national and provincial government represented
- Purpose of the workshop was to answer this question: Is it time to do something different?
- The blended event was well supported and attended by a range of members and industry stakeholders
- Key, salient, and sobering high-level comments emanating from the presentations included:
  - Whether the "very sound policies" that are in place are actually implementable?
  - The financial outlook appeared to be on a slight upward positive tick
  - Transport sector equity targets will follow a process of public consultations via a gazetted process, provided that the Employment Equity Amendment Bill is signed off by the president.
  - An agile approach for SABOA as a NPO and member-driven association to strengthen its image, increase membership, and foster sustainability through the representation of members' interests.
  - Review of critical risk mitigation of the industry in the face of ongoing and elevated risks.
  - Thoughts and ideas around hydrogen mobility.
- The key takeaway was the wide gap that still exists between policy and funding interventions.



## COMBINED TECHNICAL AND OPERATIONS COMMITTEE MEETING

- This event held at The Lakes Hotel in Boksburg on 9 November 2022
- Attended by Associate and operating members as well as representatives from Provincial and National Government
- Both the Technical and Operations committees dealt with their agendas followed by a general session
- Presentations were made by a number of speakers on Zero Emission Buses



### ENGAGEMENT WITH GOVERNMENT

#### National Department of Transport (NDOT)

- Meeting with Minister of Transport and Members on EFF Protest Action
- Meeting with the Acting Director General
  - o discuss decrease of PROG 2022/2023
  - Proposal from the industry regarding fuel increases
  - Intermodal incidents and issues affecting the industry
- Meeting with Green Transport Strategy
- Invited and attended Minister of Transport's Transport Budget Vote & Breakfast

### City of Tshwane(COT)

- SABOA participated in BOCA negotiations
- Represented SABOA at the BUS Steerco
- Resuscitated discussions about Draft MoU with the City

#### **Gauteng Authority**

 Meeting on Gauteng Provincial Land Transport Framework

#### Other

- National Tourism Stakeholder
- Department of Labour and Employment Equity Commission
- SAPS on Violence Avoidance Strategy

#### Gauteng Department of Transport

- SABOA gave feedback on model contracts
- Provided input on Gauteng negotiation process
- Introductory Meeting with Dr Darian Barclay
- Engagement with Gauteng MEC: Road and Transport on operator concerns

### **POLICY MATTERS**

During the year SABOA comment on the following:

- Economic Regulation of Transport Bill (BIB 2020)
- National Land Transport Amendment Bill (B7F 2016)
- Amendments to the Employment Equity Bill
- Draft Regulations to the Employment Equity Bill
- No movement on the New Subsidy Policy
- ABT expected rollout in Oct 2023 with 3- year phased implementation awaiting promulgation
- Reflective Tape Levy of R0.10c/ meter inspection costs by NRCS
- Presented to the Select Committee on Transport, Public Service and Administration, Public Works and Infrastructure on the Economic Regulations of Transport Bill [B 1B-20 (s76)]
- Research by Prof N. Pisa and Prof J. Walters on "An overview of public transport policy developments in South Africa" published in an international Journal"



## **STAKEHOLDER ENGAGEMENTS**

- Requested meeting with National Treasury on decrease in PTOG 2022/2023, subsidy for 2024 and increase in fuel costs
- Requested meeting with MEC:Gauteng Roads and Transport on operating permits and subsidy payments
- Requested meeting with NDOT new appointments ie. Acting Director General: Mr Makaepea to introduce SABOA
- Engaged with Dr Mathetha Makonyama CSIR on collaboration of the bid submissions of the GP Tender
- Requested meeting with Minister of Transport Mr Fikile Mbalula on outcomes of conference discussions
- Ms I Mcnwango attended the planning session for the TBCSA
- Gauteng Fact Finding Trip to Germany organised by the Gauteng Transport Authority attended by G.Neethling obo SABOA



### **OTHER STAKEHOLDER ENGAGEMENTS**

- Print and Radio Interviews (Focus on Logistics, Cremer Media, Carte Balance, Fokus (SABC2), Newzroom and Cape Talk etc)
- Ongoing comments and interviews on bus accidents
- Relationship with Focus on Logistics Voice of SABOA
- CBRTA SABOA representation on Operator Forum
- Collaboration with CBBASA
- SABOA represented at NCRS and SABS meetings
- Consultation on the Tourism White Paper Bill
- Provincial Engagement on the National Land Transport Bill
- BBBEE Integrated Transport Charter Council Launch and BBBEE ITSC Symposium
- BBBEE 101 Classes
- WWF Alliance for Climate Action EV Workshop
- Green Strategy Awareness Campaign



### **INDUSTRY COLLABORATIONS**

### Masterdrive

- Launch of the Inaguural SABOA Bus Fleet Safety Awards
- Recognising fleet managers and companies that live the road safety ethos

# **MASTERDRIVE**

#### SANSBOC

 MoU signed between SABOA and SANSBOC



#### Claredon Transport Underwriting Managers (CTU)

- to promote safety and recognize bus drivers
- Hollard Highway Heroes
  Competition sponsored by
  CTU R100 000 cash prize
- to honor exceptional bus drivers who go above, drive their passengers safely, on time, responsibly and looking out for other road users whilst safeguard their fleet owners.



#### Commercial Transport Academy (CTA)

- Initiative that promotes gender equality and empowers women
- Training and employment of women
- Creating a larger pool of skilled professionals
- assisted 15 females to acquire their commercial vehicle experience ready to enter the market
- 14 female drivers upskilled available for absorption



## **TRANSPORT FORUM SIG**

- The Transport Forum SIG collaboration continues to be a critical platform to ensure ongoing on- line access to key issues via a webinar process.
- The collaboration allows for access to various stakeholders in the transport arena and the dissemination of valuable information
- A number of SIG conferences were held wherein SABOA participated
- Transport Month 2023 has a public transport focus with SABOA making a presentation
- The platform assists with hosting of registrations and the marketing of SABOA events such as the Annual Conference
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- The forum also assists with facilitation and AV for our hybrid events
- There is also a small referral fee to SABOA for Transport Sig Members referred



### **UPCOMING EVENTS**

### 5 – 7 September 2023



#### SABOA ANNUAL CONFERENCE IN COLLABORATION WITH AUTOMECHANIKA AND FUTUROAD 2023

- Day 1 Technical and Operations Meetings
  - SABOA Gala Dinner
- Day 2 Annual Conference
- Day 3 Automechanika and Futuroad Exhibtion

29 November 2023



30 September 2024

#### **KZN Gala Dinner**

18<sup>th</sup> Biennial THREDBO Conference on Competition and Ownership in Land Passenger Transport (Cape Town – University of Cape Town)

### **VOTE OF THANKS**

I wish to thank:

- Stakeholders for their continued support of SABOA these include members, associate members, government and other stakeholders
- EXCO and Council members for their support throughout the year
- Rika and Precious for keeping up the office under very trying circumstances
- Bazil for his leadership over the year we wish him all the best in his new endeavours
- Sharmini for standing in and assisting the Association





### CLOSING

SABOA is committed to supporting members and will endeavor to keep the wheels of the industry turning!



## **GLOSSARY OF ABBREVIATIONS**

- AARTO Administrative Adjudication of Road Traffic Offences
- AFS Annual Financial Statements
- ABT Account Based Ticketing
- AFC Automated Fare CollectionBBBEE Broad-Based Black Economic Empowerment
- DoT Department of Transport
- NDoT National Department of Transport
- TBCSA Tourism Business Council of South Africa
- SAPS South African Police Services

- SANSBOC South African National Small Bus Operators Council
- CBBASA Cross Border Bus Association of South Africa
- C-BRTA Cross Border Road Transport Agency
- TRANSPORT FORUM Transport Forum Special Interests Group
- NRCS National Regulator for Compulsory Specifications
- SABS South African Bureau of Standards

